

Experts in public address and voice alarm systems

2023



www.lda-audiotech.com



We make systems that save lives



Our products **EN 54**

create safer and more comfortable spaces



Innovative

We develop products with new functionalities to meet the current needs of the market.



Reliable

We offer safety through robust and high-available systems.



Made in Spain

Our technology is fully developed, manufactured and tested in Spain.



Closer to the client

We are present in the main international markets, adapting to each national and regional regulation.

We are strategic partners


in more than 50 countries worldwide

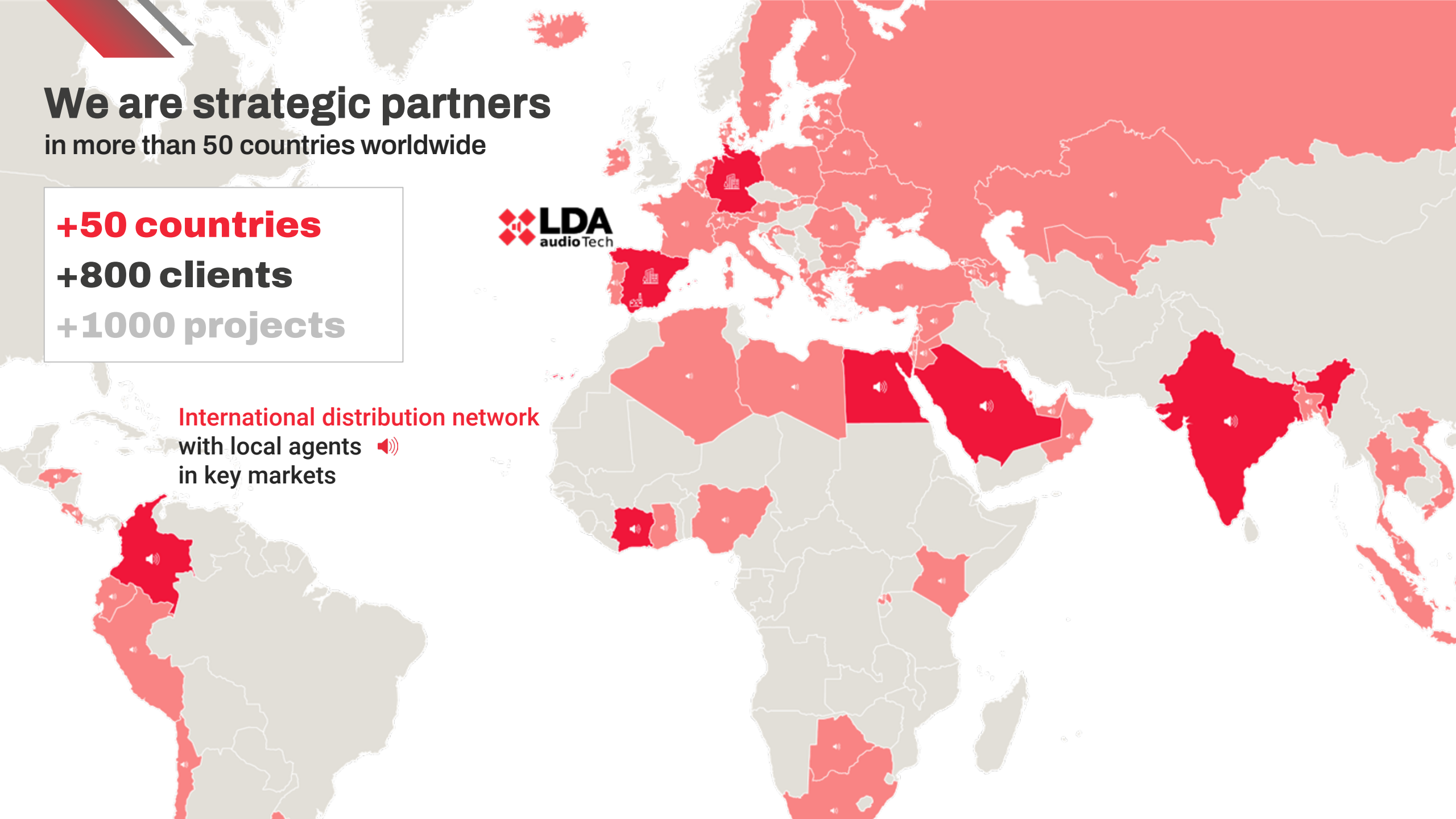
+50 countries

+800 clients

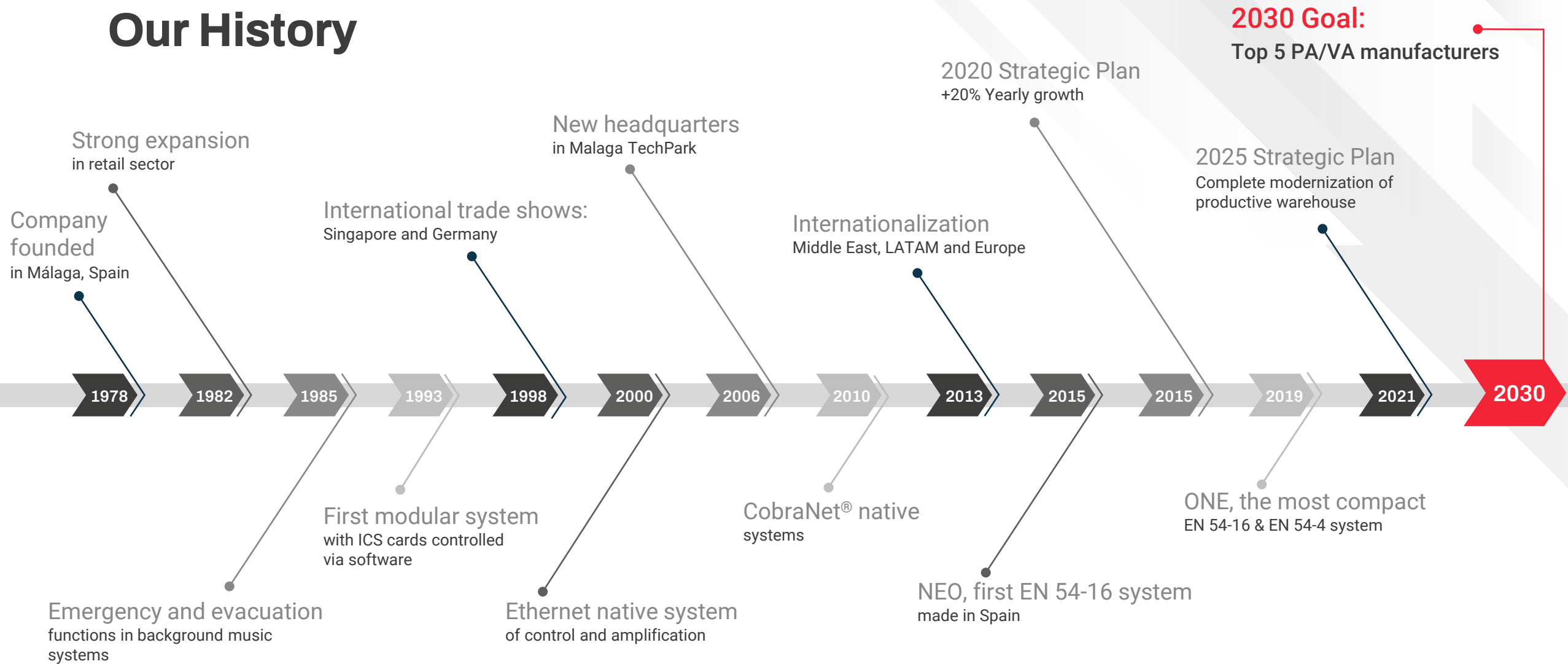
+1000 projects



International distribution network
with local agents 
in key markets



Our History

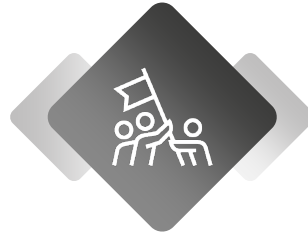


A sustainable vision

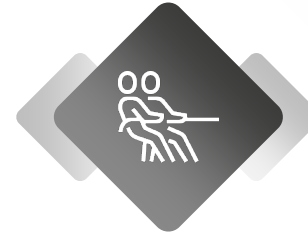
Sales Network

Reliable partners.
We forge strong alliances.

Users
We achieve their safety
and business goals



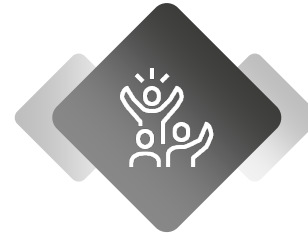
Suppliers
Long-lasting
relationships and
collaboration



Shareholders
We generate value,
we create a legacy



Employees
Professional growth
and learning

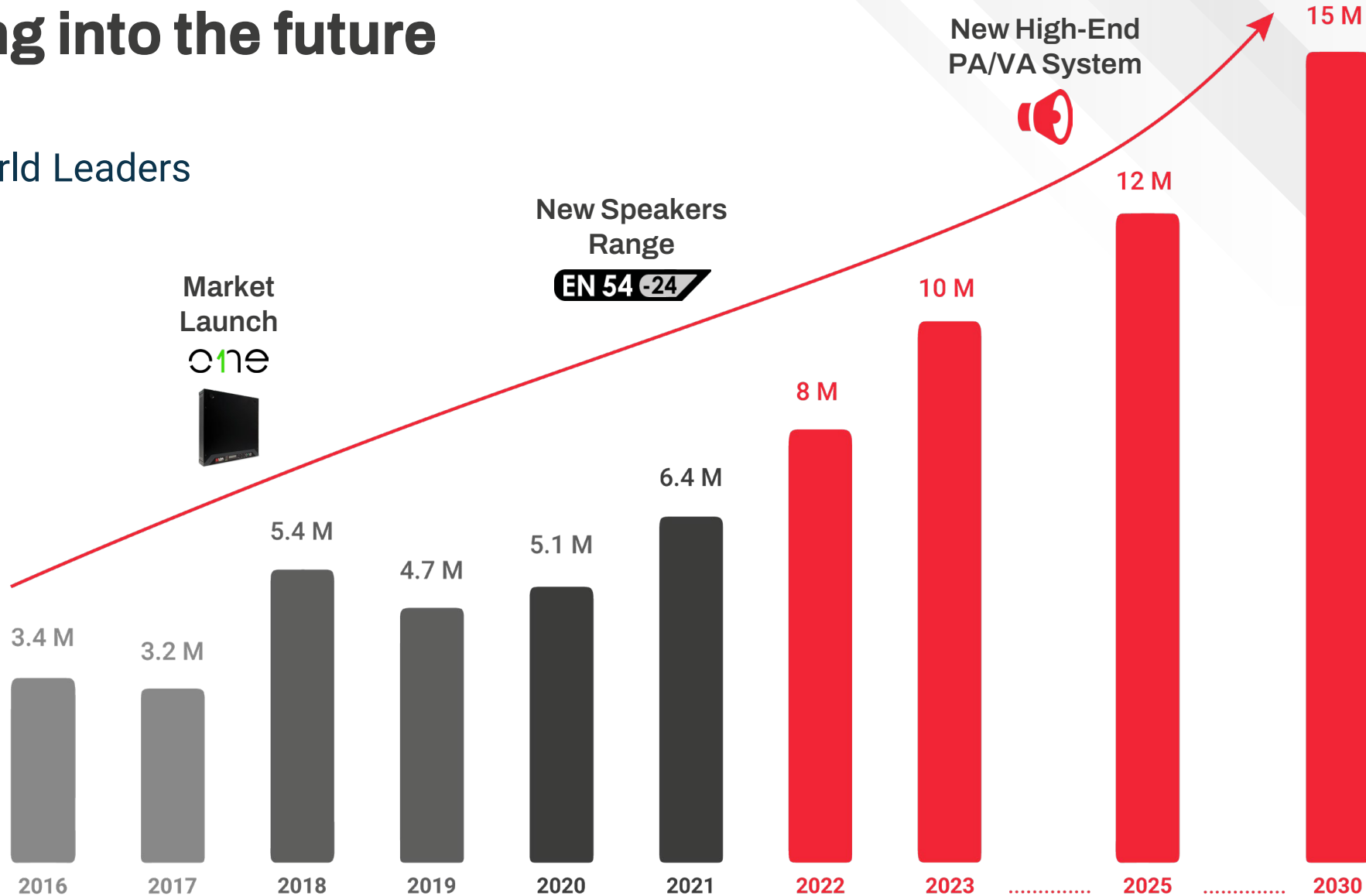


Environment
Sustainable use of
resources

Growing into the future

TOP 5

PA/VA World Leaders



PA/VA sales performance in M€



At the forefront of high-end technology

to guarantee safety in emergency situations



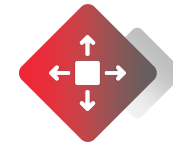
Compatible

We apply the industry-leading AV standards (AES67 - Audio over Ethernet - Dante®) to public address and voice evacuation systems and elevate them to the category of security systems.



Integrable

Our technology combines with third-party systems through different interfaces (.DLL libraries, serial port, modbus and IP connectivity).



For all market segments

Our products offer maximum efficiency with an excellent value for money.


Talent that works to innovate



R&D, SUPPORT AND PRODUCT

- ✓ Product design, development and testing
- ✓ Hardware, firmware and software
- ✓ Customer service


R&D&i Investment

 **10%** on sales

PRODUCTION, SYSTEMS AND LOGISTICS

- ✓ Product manufacturing and assembly
- ✓ Stock planning and management
- ✓ Purchasing and storage management


We export from Spain

 **+50** countries worldwide

PROJECTS, MARKETING AND SALES

- ✓ Consulting, acoustic studies and commissioning
- ✓ Customer portfolio management
- ✓ International offices and branches


Top clients

 **+800** engineering companies, installers and integrators

ADMINISTRATION AND FINANCE

- ✓ Economic planning
- ✓ Management of human and material resources
- ✓ Investments, budgets and account balance

International management

 **+500** monthly operations

←-----→
Comprehensive **Quality** Management System
for cross-cutting processes

Our channel is our priority



Training

- ✓ Training to use our systems
- ✓ Technical knowledge of the EN54 standard
- ✓ Commissioning
- ✓ Acoustic engineering
- ✓ Regulatory audits
- ✓ Systems consultancy

Marketing

- ✓ Promotional materials
- ✓ Joint participation in trade shows
- ✓ Online and offline marketing via web, newsletters, social media and events
- ✓ Joint seminars
- ✓ Synergic marketing actions



Sales

- ✓ Personalized advice
- ✓ Project appraisal
- ✓ Logistic support
- ✓ Supplier management
- ✓ Joint task forces for large projects

After Sales

- ✓ Support throughout the product life cycle
- ✓ Custom tools and technical documentation
- ✓ Extended warranty



Systems for all types of spaces




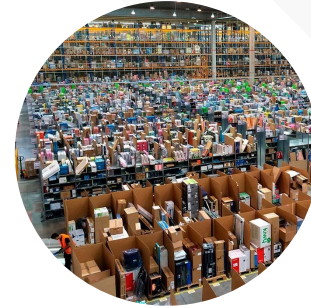
 Airports



 Shopping Malls



 Convention Centers



 Logistics Centers



 Corporate Buildings




 Hospitals



 Hotels



 Sport Centers



 Metro & Train Networks



 Universities

All-in-one compact systems

Made
in Spain



NEO 
EN 54 C16 

- ✓ High-end systems
- ✓ Flexibility, power and versatility
- ✓ Management and supervision software
NEO CONTROL & SIME




one
EN 54 C16
EN 54 C4 


- ✓ Cost-effective system
- ✓ The most compact product in the market
- ✓ Wall & rack mounting

In-house manufactured speakers

EN 54 -24
Applus⁺

 Easy installation

 Cost-effective

 Modern and cutting-edge design



Ceiling
Speakers



Surface
Speakers



Horns

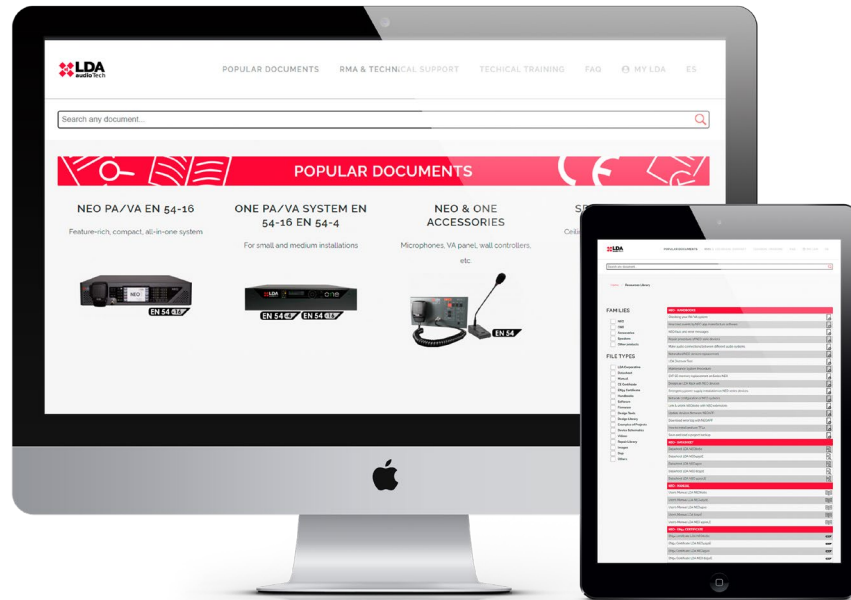


Acoustic
Projectors



Acoustic Columns

The support service that you deserve



- ✓ Online repository of technical documentation, available 24/7
www.support.lda-audiotech.com
- ✓ Specialized department
- ✓ Product specialists for product feedback
- ✓ Personal attention by support engineers



International Support

Premium
adapted to all customers

Level 1 (L1)
Basic



Level 2 (L2)
Advanced



Level 3 (L3)
Product development

Certified quality worldwide



ISO 9001



Applus
Certificate

EN 54 -16

EN 54 -24

EN 54 -4

EN 54
Certificates

EN 60849

EN 60849
Certificate



CE 1+
Marking



Qatar
Civil Defence



UAE-Dubai
Civil Defense



Jordan
Civil Defense



Saudi Arabia
Civil Defense



Kuwait
Fire Service Directorate



Royal Oman Police
Civil Defence



Israel
Standard Institution



SES of Ukraine



EAC Marking



Russia GOST



Audio Systems that Save Lives

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